

Logic Instrument reports a very strong growth of 67 % over the 2nd Quarter of 2017

Logic Instrument, a French manufacturer of mobile solutions for hostile environments and corporate businesses recorded a 67% increase in sales in the second quarter of 2017 compared to the same period of the previous year.

in €M	Q2 2016	Q2 2017	Variation €M	Variation %
Revenue	1,8	3,0	1,2	67%

Logic Instrument continued its growth momentum in the second quarter of 2017. The period was marked by large deliveries of hardened tablets and solutions to groups such as Thales, Dassault, Thyssen Krupp and Kathrein.

The demands for integrated and multi-support solutions are accelerating and positioning Logic Instrument as a key player in the following business areas:

Smartphones:

Hardened or semi-hardened, enhanced with special features for vertical markets such as 2D barcode reader, screens protected against fall and water protections, embedding special sensors for temperature, humidity, or gas detection. The size of these smartphones ranges from 4.7 to 6 inches.

<i>Rugged</i>			<i>Fully Rugged</i>		
<i>Sense 47x</i>	<i>50 Saphir</i>	<i>Sense 50x</i>	<i>F53</i>	<i>F60</i>	<i>F1b</i>
- Android 7.0 - IP 68	- Android 6.0 - The unsinkable - IP 68	- Android 7.0 - 2 days autonomy - IP 68	- Android 5.1 - Barcode scanner 1D/2D	- Android 5.1 - Barcode scanner 1D/2D	- Android 7.0 - Full HD display - IP 68
					

Tablets:

Ultra-hardened or hardened, equipped with Android or Windows, they are becoming increasingly important in the industrial environment, specialized markets and defense. These tablets come in different screen sizes, from 7 to 13 inches.

<i>Rugged</i>				<i>Fully Rugged</i>	
<i>K80</i>	<i>K101</i>	<i>M101</i>	<i>K122</i>	<i>E1</i>	<i>I1</i>
- 8 inch - Barcode scanner 1D/2D	- 10 inch - Barcode scanner 1D/2D	- 10 inch - Barcode scanner 1D/2D - Smartcard reader	- 12 inch - full HD Display - Attachable keyboard	- 10 inch - Barcode scanner 1D/2D - 12h autonomy	- 10 inch - Barcode Scanner 1D/2D - Removable battery
					

Connected objects :

Customers are demanding complete solutions including gateways and connected objects corresponding to their specific needs. These sensors are resistant to rain, hostile conditions and capable of displaying an autonomy of more than 5 years.

<i>Gateways</i>	<i>Collecting Equipments</i>		<i>Control Equipments</i>	<i>Modules</i>	
<i>Gateway 1</i>	<i>Geomagnetic detector</i>	<i>Illumination detector</i>	<i>Fuel Gas detector</i>	<i>Intelligent switch</i>	<i>Terminal mainboard</i>
- LoRaWAN protocole - Used in Industrial environment	- LoRaWAN protocole - IP68 - Used in smart parking	- LoRaWAN protocole - Mode 470 MHz - Used in Light control	- LoRaWAN protocole - Mode 470 MHz - Used in safeguard	- LoRaWAN protocole - Voltage AC220V - Used in safeguard	- Master chip ST STM32L151 - Sensitivity -145dBm
					

In addition, Logic Instrument strengthened its position in the sectors of Industry & Defense in the second quarter of 2017 with a technological partnership with the German company Roda and the Taiwanese Getac.

Revenue first Half 2017 : + 34%

in € M	1st Half 2016	1rst Half 2017	Variation €M	Variation %
Revenue	4,7	6,3	1,6	34%

Sales increased by 34% during the first semester.

Outlook for 2017

2017 promises strong and profitable growth. Logic Instrument will offer a range of complementary products with an offer dedicated to IoT, with long range and low-bandwidth gateways and a set of tailor-made sensors for the professional world: gas, humidity, luminosity, temperatures, access, movements, Smart locks, surveillance cameras, ...

All Logic Instrument solutions will be offered with service offerings covering the customization of application and the software layers.

Logic Instrument is now ready to expand to other European countries in order to better serve its key accounts clients.

The consolidated results for the first half will be published on August 4th, 2017 after the close of the stock market.

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About LOGIC INSTRUMENT

Founded in 1987, LOGIC INSTRUMENT develops and markets tablets, smartphones and notebooks for hostile environments and the corporate world under the Android™ and Microsoft operating systems. LOGIC INSTRUMENT operates on all continents via its various subsidiaries. LOGIC INSTRUMENT is listed on Alternext Paris (ALLOG). Website: www.logic-instrument.com.