

Igny, August 4th, 2017

Note to the reader: This English version is a free translation from the original press release in French and is available on the company's corporate website (logic-instrument.com). In the event of inconsistencies between the original French language version and this English translation, the French version will take precedence.

LOGIC INSTRUMENT announces a strong improvement of its half year result

- 34 % increase of revenue
- A positive EBITDA of +0.3 €M over six month

Summarized P&L statement in €K	H1 2017	H1 2016	VAR° in €K	VAR ° in %
Revenue	6 319	4 707	1 612	34,2%
Cost of goods sold	4 569	3 300	1 269	38,4%
Gross Margin	1 750	1 407	343	24,4%
<i>Gross margin rate</i>	<i>27,7%</i>	<i>29,9%</i>		
OPEX	1 601	1 641	-40	-2,5%
Operating Income	152	-233	385	N/A
Net financial income	-16	9	-25	N/A
Current income	136	-224	360	N/A
Exceptional income & taxes	-55	-123	67	N/A
Consolidated net income	80	-347	427	N/A

Consolidated sales of LOGIC INSTRUMENT grew by 34% compared to the first half of 2016. This increase is mainly due to the success of new products launched in the period (tablets and smartphones).

The Group's trade margin increased by € 0.34 million, with a controlled margin rate of 28%. Operating expenses were down slightly. Operating income was € 0.15 million, compared to € (0.23) million in the first half of 2016. The Group's consolidated net income stood at € 0.1 million, a significant improvement of +0,4 € million compared to the first half of 2016.

EBITDA was positive at € 0.3 million, demonstrating the real improvement in performance.

EBITDA in K€	H1 2017	H1 2016
Consolidated operating income	152	-233
Depreciation and amortization	-122	-291
Consolidated EBITDA¹	273	57

¹ EBITDA - Operating income before depreciation and amortization - is an indicator used by management to measure operating and financial performance and to make investment decisions and allocate resource. The EBITDA subtotal is not necessarily comparable to indicators with similar names presented by other companies

Financial and balance sheet positions

The main items of the consolidated balance sheet are as follows :

Assets in k€	June 30, 2017	June 30, 2016	VAR°	VAR° %
Fixed assets	515	490	26	5%
Inventories	1 894	1 947	-53	-3%
Account receivables	2 051	1 760	291	17%
Other receivables	2 038	713	1 325	186%
Cash & cash equivalents	1 570	1 988	-418	-21%
Total Assets	8 069	6 898	1 172	15%

Liabilities in k€	June 30, 2017	June 30, 2016	VAR°	VAR°
Other receivables	4 650	3 843	807	21%
Consolidated net income	80	-104	185	-177%
Prov° Risques & Charges	139	386	-247	-64%
Loans and overdrafts	564	516	48	9%
Accounts payable	1 309	1 073	236	22%
Other liabilities	1 326	1 184	142	12%
Total liabilities	8 069	6 898	1 172	15%

The main change in the balance sheet relates to the other receivables, the decrease of which is due to the reduction of drafts over the factoring reserves. Net cash and cash equivalents amounted to € 1.5 million as at 30/06/2017, a reduction of € 0.4 million, mainly as a result of exercise of warrants at the beginning of the half-year (+0.9 €M), and the impact of variation in working capital requirements (-1.3 €M).

Outlook and other highlights

2017 promises a strong and profitable growth.

LOGIC INSTRUMENT will offer a range of complementary products with an offer dedicated to IoT, with long range and low-bandwidth gateways and a set of tailor-made sensors for the professional world: gas, humidity, luminosity, temperatures, access, movements, Smart locks, surveillance cameras, ...

All LOGIC INSTRUMENT's solutions will be offered in service offerings covering the personalization of application and software layers.

LOGIC INSTRUMENT is now ready to expand to other European countries in order to better serve its key accounts customers.

Contacts

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About Logic Instrument

Established 1987 and labeled as “Innovative Enterprise”, Logic Instrument develops and markets tablets, Smartphones and laptops for hostile environments and the business world, with Android™ and Microsoft operating systems. LOGIC INSTRUMENT operates on all continents through its subsidiaries and partners. Since January 2014 LOGIC INSTRUMENT belongs to the ARCHOS Group. LOGIC INSTRUMENT is listed on NYSE-Alternext Paris (ALLOG).

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